

## SBVC College Council MINUTES April 16, 2014

Gloria Fisher, SBVC Interim President, Chair  
 Algie Au, Acting Academic Senate President, Co-Chair  
 Brandon Brown **A**  
 Marco Cota  
 Colleen Gamboa  
 Rania Hamdy  
 Leticia Hector **A**  
 Rick Hrdlicka

Celia Huston  
 Haragewen Kinde  
 Sheri Lillard  
 Ricky Shabazz  
 James Smith  
 Scott Stark  
 Cassandra Thomas

Guests: Albert Maniaol, Lauren McSherry

TOPIC	DISCUSSION and ACTION
<p>Approval of April 3, 2014 minutes</p>	<p>Dr. Fisher entertained a motion to approve the April 3<sup>rd</sup> meeting minutes, Rick moved, Cassandra second, and the group voted as follows:</p> <p>AYES: Fisher, Au, Cota, Gamboa, Hamdy, Hrdlicka, Huston, Kinde, Lillard, Shabazz, Smith, Stark, Thomas            NOES: None            ABSENT: Brown, Hector            ABSTENTIONS: None</p>
<p>Urgent Emerging Funding Needs Request:</p> <ul style="list-style-type: none"> <li>• Cranes for Tech. Div. – E. Sanker/A. Maniaol</li> </ul>	<p>Albert presented, on behalf of Eddie, the need for the purchase, delivery, and installation of an Overhead Crane and Jib Crane in the welding bone yard to immediately comply with safety hazards to the students and staff.</p> <p>Discussion ensued with regards campus' responsibility for completion of the project, other resources to comply with safety needs, and contract obligations for construction. Scott recommended this request to be approved as presented by the campus architects before approving the funds to start the project.</p> <p>Dr. Fisher entertained motion to approve \$136,000.00 funding for an Overhead and Jig crane. Celia moved, Marco second. Discussion ensued with regards to the lack of necessary information to move forward with the project. The group voted as follows:</p> <p>AYES: None            NOES: Fisher, Au, Cota, Gamboa, Hamdy, Hrdlicka, Huston, Kinde, Lillard, Shabazz, Smith, Stark, Thomas            ABSENT: Brown, Hector            ABSTENTIONS: None</p> <p>The group recommended Scott work with Mr. Sanker and Mr. Maniaol to work out the details of the project and bring the DSA piece back to this group for reconsideration.</p>

Program Review Needs Requests Funding  
Recommendation – S. Stark

Scott reviewed the fund balance report with the group (attached). He brought forward the Budget Committee's recommendation to approve funds not to exceed \$1M to fulfill some the non-ongoing needs prioritized by Program Review. The group reviewed four categories within the 2014-2015 Program Review prioritized list (attached): budget, equipment, technology, and facilities & safety and voted as stated below.

Dr. Fisher entertained a motion to allow a 10% overage on items approved on the 2014-2015 Program Review list, not including budget augmentation items. Should actual costs exceed the approved allowance plus the 10% overage, the approval of said expense will be withdrawn from funding and the department would have to resubmit the request through College Council. It will be the decision of the department to use funds identified (not to exceed a 10% overage of approved amount). Scott moved, Rick second and the group voted as follows:

AYES: Fisher, Au, Cota, Gamboa, Hamdy, Hrdlicka, Huston, Kinde, Lillard, Shabazz, Smith, Stark, Thomas

NOES: None

ABSENT: Brown, Hector

ABSTENTIONS: None

Dr. Fisher entertained a motion to approve items 1-9 under the technology portion of the list as presented (attached). Rick moved, Scott second and the group voted as follows:

AYES: Fisher, Au, Cota, Gamboa, Hamdy, Hrdlicka, Huston, Kinde, Lillard, Shabazz, Smith, Stark, Thomas

NOES: None

ABSENT: Brown, Hector

ABSTENTIONS: None

Dr. Fisher entertained a motion to include funding of item number 2 under the budget portion of the list (attached). Cassandra moved, Sheri second and the group voted as follows:

AYES: Fisher, Au, Cota, Gamboa, Hamdy, Hrdlicka, Huston, Kinde, Lillard, Shabazz, Smith, Stark, Thomas

NOES: None

ABSENT: Brown, Hector

ABSTENTIONS: None

	<p>Dr. Fisher entertained a motion to approve funding items listed as is under the equipment portion of the list (attached) and to include funding for numbers 20 and 27. Rick moved, Algie second and the group voted as follows:</p> <p>AYES: Fisher, Au, Cota, Gamboa, Hamdy, Hrdlicka, Huston, Kinde, Lillard, Shabazz, Smith, Stark, Thomas          NOES: None          ABSENT: Brown, Hector          ABSTENTIONS: None</p> <p>Dr. Fisher entertained a motion to approve funding items listed as is under the facilities and safety portion of the list (attached) and to include funding for numbers 10, 11, 14, 15, and 19 based on amount of funds available after the prioritized needs were met. Scott moved, Rick second and the group voted as follows:</p> <p>AYES: Fisher, Au, Cota, Gamboa, Hamdy, Hrdlicka, Huston, Kinde, Lillard, Shabazz, Smith, Stark, Thomas          NOES: None          ABSENT: Brown, Hector          ABSTENTIONS: None</p>
<p>Strategic Planning – J. Smith</p> <ul style="list-style-type: none"> <li>• SBVC</li> <li>• District</li> </ul>	<p>The latest draft of the Strategic plan is online for review on the President’s website as a working document (under planning), which can be downloaded and reviewed. James requested the group send any comments or edits to him and he will include in the next meeting. James will mail out the latest draft of the District Strategic Pan.</p> <p>Ricky, Marco, and James are finalizing the Enrollment and Student Equity Plan. He will present an update of the Student Equity Plan at the next meeting.</p> <p>James informed the group that the grants department just received news that they are eligible to apply for the Title V Grant and the department will be working to complete the proposal within the next two weeks. The focus will be Student Success, how to improve productivity, and technology. Lauren encouraged the group to send input to her.</p>
<p>SBVC Planning Model – J. Smith</p>	<p>The SBVC planning model has been sent via email to the group and needs to be reviewed and revised. James will have a draft planning model for review at the next meeting.</p> <p>The diversity statement has been adopted by the District.</p>
<p>AP2225 – R. Shabazz</p>	<p>Tabled</p>
<p>Student Ambassadors – R. Shabazz</p>	<p>Tabled</p>
<p>Committee Reports</p>	<p>None</p>
<p><b>OTHER:</b></p>	



San Bernardino  
Valley College

## REQUEST FOR ONE-TIME URGENT EMERGING NEEDS

### FUNDING APPLICATION

Name: Eddie Sanker Phone: 909-384-8904

Dept. /Div.: Welding Technology/Applied Technology Position: Welding Technology Department, Chair

Total funds requested: \$136,000.00 Date requested to receive funds: TBD

Please provide a brief proposal of your request for funds and tell us how this request ties into the Strategic Planning goals (list the Strategic Planning goal number from the Strategic Planning document):

6.1; 6.2

1. Immediate Compliance to Fire Safety Codes and Clean Up of outside welding area.
2. Delivery and Installation of 103ft x 20ft Overhead Crane
3. Delivery and Installation of 20ft x 13ft 6in Jib Crane

Has this item been submitted through the Needs Assessment process for Program Review? No

If **not**, please provide a brief explanation:

Recently identified as part of the safety issues of the Tech Building



San Bernardino  
Valley College

Please provide an itemized budget and indicate funding accounts for which funds should be routed:

Please See Attached

X I understand that this request is for one-time funding only.

Applicant's Signature: Eddie J. Sanku

Date: 4/14/14

Division Dean/Supervisor Approval: Haniyal

Date: 4/14/2014

Appropriate Vice President's Approval: Herrera KSA

Date: 4/14/14

**College Council use only: Recommendation**

Date received: _____		Date of Committee Action: _____	
Approve	Deny	Amount \$	_____

Comments:

President's Approval: \_\_\_\_\_ Date: \_\_\_\_\_

# CRANEVEYOR CORP.

1524 NORTH POTRERO AVENUE  
MAILING: P.O. BOX 3727  
SOUTH EL MONTE, CALIFORNIA 91733-0727

626.442.1524  
FAX 626.442.7308  
www.craneveyor.com

## PROPOSAL

Contractor's License Numbers

California 194646

Nevada 011472

Arizona 38986

To: SBD Valley College  
701 N. Mount Vernon  
San Bernardino, Ca.

Proposal No. 65998-1

Page No. 1 of 4

Date: 4/1/2014

Attn: Eddie Sanker

For: New Building Jib Crane

We propose to provide the following proposal as described below and in the attached dimension & specification sheets, and brochures subject to terms and conditions, as hereinafter named:

### CraneVeyor Base Mounted Jib System

Quantity: 1 Capacity: 2 Model No.: CVBMJ-2-12-20 MR

Type Hoist: Harrington Electric Chain Model No.: ERM020L-L

Speeds:  
Hoist- 14 FPM Type of Control  
Single Speed Magnetic

Additional or Special Equipment- Jib crane has powered rotation controls with VFD drive, and mainline contactor in control panel.

We furnish Field measure and AutoCAD drawings for your review and approval.

We will deliver, install, start-up, load test (including 125% test weights) and provide CraneVeyor certification.

Power must be provided by others to a junction box within 2' of the Jib Crane conductors at the time of installation.

Provide P.E. Stamped Calculations and Drawings, Permit Running, and Third Party Electrical Inspection. Actual cost of plan check and permits to paid on the final invoice with no mark up.

Total Price Delivered & Installed \$ 55,445.00 Sales or Use Tax Included

**Delivery/Shipments:** Approximately 4-8 Weeks After Receipt of Order & Deposit, and/or Permits/Approvals  
Delivery subject to review at time of order.

**Payment Terms:** 20% Deposit With Order, 70% Upon Readiness To Ship, 10% 30 Days Or As Mutually Agreed Upon

To: SBD Valley College  
701 N. Mount Vernon  
San Bernardino, Ca.

Proposal No. 65998-1

Page No. 2 of 4

Date: 4/1/2014

#### CODES/STANDARDS/SPECIFICATIONS

Our equipment will be designed and manufactured in accordance with our interpretation of the following:

Crane Manufacturers Association of America (CMAA)  
Monorail Manufacturers Association (MMA)  
American Gear Manufacturers Association (AGMA)  
American Institute of Steel Construction (AISC)  
American Welding Society (AWS)  
National Electric Code (NEC)  
American National Standards Institute (ANSI)  
Occupational Safety & Health Administration (OSHA)

**EQUIPMENT EVALUATION & LABELING OF ELECTRICAL SYSTEMS:** Unless noted otherwise, the proposed equipment is not certified by Underwriters Laboratories (UL) or any other recognized testing laboratory. Most of the electrical components and parts only are UL or CSA listed or labeled. If evaluation, testing and labeling by a qualified independent testing company, of the complete units, is required by the local Building & Safety Department, customer shall assume all costs for this service, including costs for any related inspections.

For construction work and equipment not permitted, customer will assume all responsibility for any action taken against customer, caused by all governing regulations and codes that may require dismantling, changes, and production downtime. Customer will bear the costs for all of the corrective actions required.

Electrical permits are not included.

#### GENERAL NOTES

Excluding TranStation systems, cranes will be shop assembled and operation tested before shipment. Dismantling will be held to a minimum and components match marked to facilitate field assembly.

Cranes, TransLifters, TransTops, TranStations, and ceiling supported runway beams will be blast cleaned and painted with one coat of rust inhibitor primer and one finish coat of safety yellow SCAQMD approved industrial grade enamel. Hoists will have the hoist manufacturer's standard coat(s) and color. Top riding cranes and building column mounted runway beams and other structural steel to be blast cleaned and have one coat of red oxide primer. ASCE rails and mounting hardware will not be painted. Special surface preparation, coatings and colors, if requested, can be provided at additional costs.

General layout and construction drawings will be submitted on special projects for customer review and approval, prior to our ordering of materials and the start of any fabrication.

Two sets of Operations & Maintenance Manuals will be included.

Unless otherwise proposed, customer shall acquire all permits and inspections and pay for the related fees. We will provide our system drawings and calculations, stamped by a State Registered Professional Engineer, if requested at an added cost, or if included in the proposal. If we contract to acquire permits, customer shall provide a plot plan and all required building construction information that the City Building & Safety Department needs to process a plan check and issue the permit.

For permitted projects, if footings or foundations for the proposed system are not included, drawings and calculations will be provided for the Building & Safety Department's plan check and permits, to verify that the floor slab and soil have the structural integrity to sustain the loads imposed. If the verification is not accepted, footings will be required at additional costs.

# Base Mounted Jib

PROPOSAL FOR:

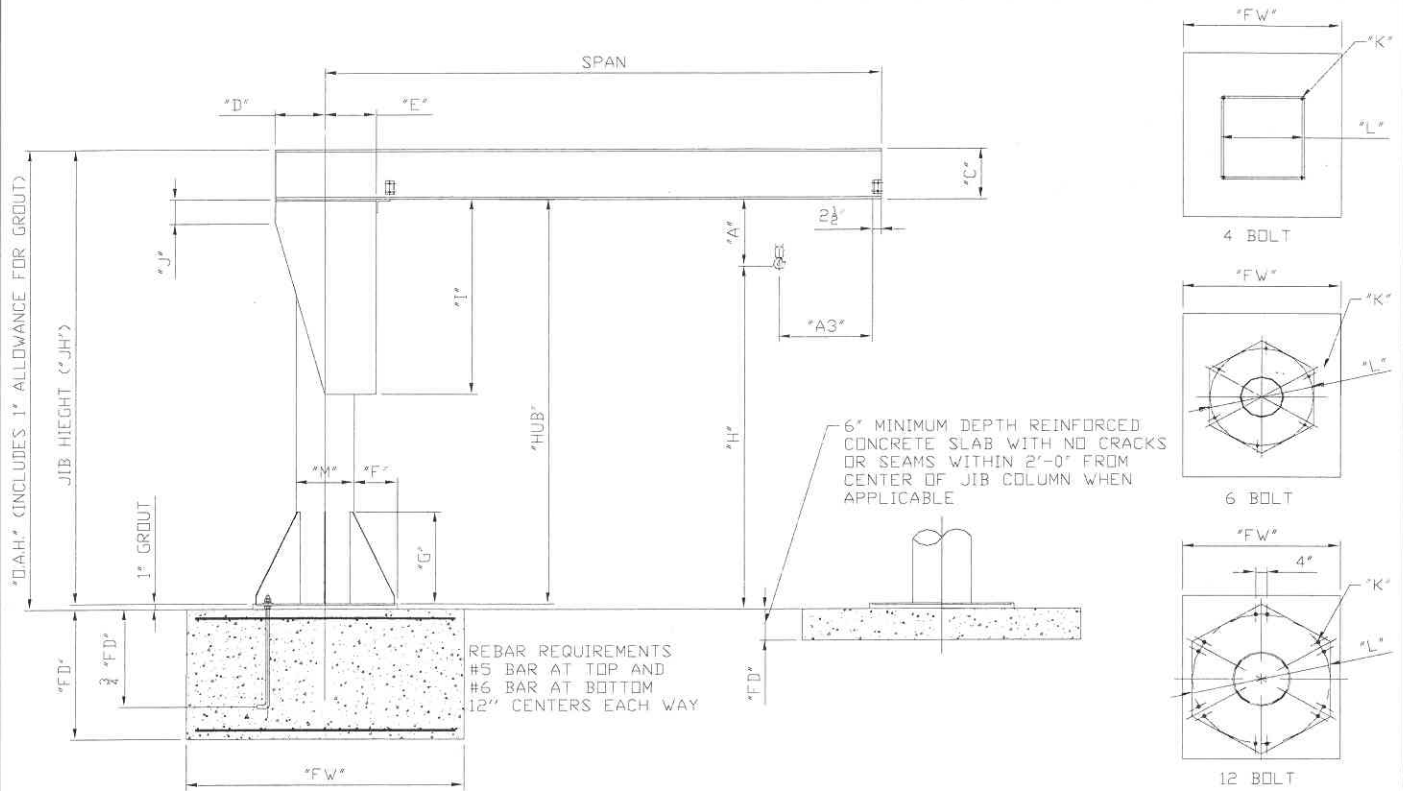
SBD Valley College

DATE: 4/1/2014

PROPOSAL NO:

65998-1

## Dimensions and Specifications



### PRELIMINARY DIMENSIONS

Jib crane foundations shown are based on 2500 PSF soil pressure. Recommended concrete is 3000 PSI of compressive force  
The Crane Foundation for the application must be designed and approved by a qualified engineer

Span	20'-0"	Base Type	12 bolt	Bm.Dpth.(C)	18"	(I)	72"
Ht.(OAH)	13'-6"	Hst./Dev. (A)	22.4"	(D)	17 3/8"	(J)	9"
Jib Ht. (JH)	13'-6"	Hk. Ht. (H)	10'-1.6"	(E)	17"	Di. Of Bolt (K)	1 1/4"
F.Dp. (FD)	4'-0"	Hk.Un.B. (HUB)	12'-0"	Width (F)	15"	(L)	42"
F.Wdth. (FW)	9'-6"	Tr.E.App. (A3)	8.2"	(G)	30"	Column (M)	18"
				Rotation	Powered 320 degrees available		

### SPECIFICATIONS

BMJ Model No.	CVBMJ-2-12-20 MR	Capacity	2 Ton	Wt.	Hoist	256#	Structure	4,650#	Voltage	480-3-60
HOIST/ DEVICE	Type	Harrington Electric Chain				Control	Single Speed Magnetic			
	Model	ERM020L-L				Horsepower(HP)	2 2/5	Speed	14	FPM
	Limit Switches	Upper and Lower				Available Lift	11			
Jib Includes		Wide Flange Beam Boom--Column with base--End Stops								

NOTES: Jib crane has powered rotation controls with VFD drive, and mainline contactor in control panel.

We furnish Field measure and AutoCAD drawings for your review and approval.

We will deliver, install, start-up, load test (including 125% test weights) and provide CraneVeyor certification.

Power must be provided by others to a junction box within 2' of the Jib Crane conductors at the time of installation.



CraneVeyor Corp. 1524 No. Potrero Ave., So. El Monte, CA 91733



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## PROPOSAL

Contractor's License Numbers  
California 194646  
Nevada 011472  
Arizona 38986

To: SBD Valley College  
701 N. Mount Vernon  
San Bernardino, Ca.

Proposal No. 65998

Page No. 1 of 4

Date: 4/1/2014

Attn: Eddie Sanker

For: New Building Crane

We propose to provide the following proposal as described below and in the attached dimension & specification sheets, and brochures subject to terms and conditions, as hereinafter named:

### Craneveyor TransLifter Self-Supporting Crane Systems

Qty.- 1    3 -Ton Capacity    103' - 0" -Long Runway    5 -Frame System

Type Bridge- CV4036-3-17                          Underhung Single Girder

Type Hoist- Yale Global King Electric Wire Rope                          Model No.- GA3M03-020S20-2    Trolley Type- Motorized

<u>Speeds:</u>	<u>Type of Control</u>
Bridge- 9 to 90 FPM	2-Speed AFD
Main Trolley- 50/17 FPM	2-Speed Magnetic
Hoist- 20/5 FPM	2-Speed Magnetic

Service Class- C    Indoor- X    Outdoor-    Voltage- 460-3-60

**Additional or Special Equipment-** We furnish Field Measure and AutoCAD drawings for your review and approval. Larger base plates (± 20" sq.) are included based on maintaining less than 850 PSF soil bearing value on a minimum of 6" reinforced concrete slab. Preliminary footing size (33" x 33" x 18") is based on maintaining less than 1400 PSF soil bearing value and is to be provided by others. Provide P.E. Stamped Calculations and Drawings, Permit Running, and Third Party Electrical Inspection. Actual cost of plan check and permits to paid on the final invoice with no mark up.  
Power must be provided by others to a junction box within 2' of the runway conductors at the time of installation.  
We will deliver, install, start-up, load test (including 125% test weights) and provide CVC certification.

**Total Price Delivered & Installed                          \$ 79,135.00                          Sales or Use Tax Included**

**Delivery/Shipments:** Approximately 10 to 12 Weeks After Receipt of Order & Deposit, and/or Permits/Approvals  
Delivery subject to review at time of order.

**Payment Terms:** 20% Deposit With Order, 70% Upon Readiness To Ship, 10% 30 Days Or As Mutually Agreed Upon

To: SBD Valley College  
701 N. Mount Vernon  
San Bernardino, Ca.

Proposal No. 65998

Page No. 2 of 4

Date: 4/1/2014

#### CODES/STANDARDS/SPECIFICATIONS

Our equipment will be designed and manufactured in accordance with our interpretation of the following:

- Crane Manufacturers Association of America (CMAA)
- Monorail Manufacturers Association (MMA)
- American Gear Manufacturers Association (AGMA)
- American Institute of Steel Construction (AISC)
- American Welding Society (AWS)
- National Electric Code (NEC)
- American National Standards Institute (ANSI)
- Occupational Safety & Health Administration (OSHA)

**EQUIPMENT EVALUATION & LABELING OF ELECTRICAL SYSTEMS:** Unless noted otherwise, the proposed equipment is not certified by Underwriters Laboratories (UL) or any other recognized testing laboratory. Most of the electrical components and parts only are UL or CSA listed or labeled. If evaluation, testing and labeling by a qualified independent testing company, of the complete units, is required by the local Building & Safety Department, customer shall assume all costs for this service, including costs for any related inspections.

For construction work and equipment not permitted, customer will assume all responsibility for any action taken against customer, caused by all governing regulations and codes that may require dismantling, changes, and production downtime. Customer will bear the costs for all of the corrective actions required.

Electrical permits are not included.

#### GENERAL NOTES

Excluding TranStation systems, cranes will be shop assembled and operation tested before shipment. Dismantling will be held to a minimum and components match marked to facilitate field assembly.

Cranes, TransLifters, TransTops, TranStations, and ceiling supported runway beams will be blast cleaned and painted with one coat of rust inhibitor primer and one finish coat of safety yellow SCAQMD approved industrial grade enamel. Hoists will have the hoist manufacturer's standard coat(s) and color. Top riding cranes and building column mounted runway beams and other structural steel to be blast cleaned and have one coat of red oxide primer. ASCE rails and mounting hardware will not be painted. Special surface preparation, coatings and colors, if requested, can be provided at additional costs.

General layout and construction drawings will be submitted on special projects for customer review and approval, prior to our ordering of materials and the start of any fabrication.

Two sets of Operations & Maintenance Manuals will be included.

Unless otherwise proposed, customer shall acquire all permits and inspections and pay for the related fees. We will provide our system drawings and calculations, stamped by a State Registered Professional Engineer, if requested at an added cost, or if included in the proposal. If we contract to acquire permits, customer shall provide a plot plan and all required building construction information that the City Building & Safety Department needs to process a plan check and issue the permit.

For permitted projects, if footings or foundations for the proposed system are not included, drawings and calculations will be provided for the Building & Safety Department's plan check and permits, to verify that the floor slab and soil have the structural integrity to sustain the loads imposed. If the verification is not accepted, footings will be required at additional costs.

To: SBD Valley College  
701 N. Mount Vernon  
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Proposal No. 65998

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Date: 4/1/2014

#### INSTALLATION TERMS & CONDITIONS

Prior to our arrival for the installation, customer must arrange for clear access to and at the work area for our crew and their equipment. Trench plating and shoring are not included. The moving of utilities or any other obstructions to the equipment to be installed is to be done by others. Unless otherwise proposed, we require uninterrupted access to the work area and work will be performed on weekdays, straight time only.

Customer to route electric or air power to the crane rails, monorails, and jib cranes prior to our arrival at the jobsite. If power is not available, and results in delays or a return trip, there will be additional charges. Our installation price includes a proof load test, unless otherwise excluded. However, our proof load test is included only if the site has adequate power to perform such a test (i.e. if power is unavailable, a second load test will be required at an additional cost).

If foundations or footings are proposed, we will saw cut, excavate and remove debris from the jobsite. Determination of contaminated soil shall be the full responsibility of the customer and shall include customer transporting to a proper disposal site. No allowance is made for boulders larger than 18 inches diameter, water and any other objects foreign to the soil.

CraneVeyor shall not be responsible for damages to buried obstructions and utilities, such as cables, electrical wiring, conduits, communication lines, steam lines, water pipes and waste pipes, if and its subcontractors were not informed of the specific locations of such obstructions, in writing or with drawings, prior to our commencing with work.

Unless otherwise proposed, foundation and footing anchor bolts to be provided and installed by others.

If our proposal includes load testing the cranes and hoists after installation, per codes all units to and including 3-ton capacity will be tested and certified by. Units with capacities over 3-ton will be tested and include CAL-OSHA certification. Included are the test weights and required rigging, unless provided by customer.

#### SPECIAL CONDITIONS

Unless otherwise proposed, if our equipment is to be supported or braced to the building, the customer is to provide proper engineering documentation to verify that the building can sustain the loads to be imposed.

Existing crane runway beams and rails must be properly aligned and level, to comply with the **CRANE MANUFACTURERS ASSOCIATION OF AMERICA** (CMAA) Specification #70 or 74.

Where we are to install runway beams or rails to roof supports or column brackets that are installed by others, slotted holes are to be included in those supports and brackets and the hole pattern shall be aligned to comply with CMAA #70 or 74 specifications.

Where we are to install crane runway beams on corbels, others are to provide and install inbeds and the beam mounting bolts with nuts and washers.

Unless otherwise proposed, all equipment will be designed for indoor operation in normal operating conditions and temperatures, especially exclusive of atmospheres containing corrosive chemicals, and, marine and electrical hazardous environments.

Special equipment features are not included for Clean Rooms, unless otherwise proposed and customer has specified the Clean Room features desired.

Unless proposed otherwise, all equipment and other materials shipped FOB shipping point will place the burden on the customer to inspect for damages, offload and place in protective storage, if required. Discrepancies and damages are to be noted by the customer who shall also file associated claims.

To: SBD Valley College  
701 N. Mount Vernon  
San Bernardino, Ca.

Proposal No. 65998

Page No. 4 of 4

Date: 4/1/2014

1. CRANEVEYOR CORP. HEREBY DISCLAIMS ALL IMPLIED WARRANTIES, INCLUDING THE IMPLIED WARRANTY OF MERCHANTABILITY & THE IMPLIED WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE. PURCHASER'S WARRANTY REMEDY IS STATED IN PARAGRAPH 5 BELOW.

2. CRANEVEYOR CORP. will use all reasonable means to make delivery within the time specified, but assumes no liability for late delivery for unreasonable delays the causes of which are beyond our control.

3. This proposal shall expire by limitation thirty (30) days from date hereof, unless specifically stated otherwise.

4. The amount of my present or future sales or use tax, or other similar tax, State, Federal or Local, which CRANEVEYOR CORP. now or hereafter shall be required to pay, either on its own behalf or on behalf of the Purchaser or otherwise, with respect to the material and/or labor covered by this quotation, shall be added to the prices contained herein and paid by the Purchaser in the same manner and with the same effect, as if originally added thereto.

5. PURCHASER SHALL OPERATE, MAINTAIN & SERVICE THE EQUIPMENT AND PRODUCTS PURCHASED FROM SELLER IN ACCORDANCE WITH THE APPLICABLE OPERATIONS MANUALS AND LAW, RULES AND REGULATIONS. IF PURCHASER COMPLIES WITH THESE REQUIREMENTS FOR A PERIOD OF ONE YEAR, CRANEVEYOR CORP. WILL REPAIR OR REPLACE DEFECTIVE PART OR PARTS, IF SUCH PARTS ARE DELIVERED FOB OUR FACTORY, AND CRANEVEYOR CORP. WILL SUPPLY FOB OUR FACTORY, REPAIRED OR REPLACEMENT PARTS FOR SUCH DEFECTIVE PART OR PARTS, NORMAL WEAR AND TEAR, ABUSE AND MISUSE, SHALL NOT BE CONSIDERED A DEFECTIVE FOR PURPOSES OF THE FOREGOING WARRANTY.

6. Cancellation without liability of this proposal after acceptance by the Purchase and approval by us can be made only with our consent in writing. In the event of cancellation or suspension of construction at Purchaser's request, the Purchaser agrees to promptly reimburse CRANEVEYOR CORP. for all expenditures, extraordinary costs or other expenses, and liabilities incurred up to the time of "stop order" including a proportionate share of indirect manufacturing and general overhead and profit.

This Proposal is hereby accepted.

Date \_\_\_\_\_

Purchaser \_\_\_\_\_

By \_\_\_\_\_  
(Title)

7. The title and right of possession of the machinery and or materials herein specified remains in us until all payments shall have been fully made in cash, and it is agreed that said machinery, and or materials, shall remain our personal property whatever may be the mode of its attachment to realty or otherwise until fully paid for in cash. Upon failure to make payments, or any of them, as herein specified, we may retain any and all partial payments which have been made, as liquidated damages, and shall be entitled to take immediate possession of said property and be free to enter the premises where said machinery be located, and to remove the same as our property without prejudice to any further claims on account of damage which we may suffer from any cause. We may pursue all legal remedies to enforce payment hereunder, but if unable to collect, may thereafter repossess the property. In case suit is instituted to enforce payments, or any of them, Purchaser agrees to pay such additional sum as the Court may adjudge reasonable as Attorney's fees in said suit.

8. All stenographic and clerical errors are subject to correction.


9. In event this proposal includes installation, Purchaser agrees to clear necessary working area for our erection crew. Any extra labor required to clear area by us or stand by time for reasons under your control will necessarily be chargeable to you at the prevailing rate per man hour. Our representative will test this equipment at time of installation with 25% overload.

10. Unless otherwise stated in this proposal, Purchaser is to provide all necessary building and erection licenses or permits. Also to provide all electric current, as required for installation by CRANEVEYOR CORP.

11. In the event that shipment or acceptance of the equipment herein specified should be post posed or delayed by Purchaser through no fault of CRANEVEYOR CORP. for more than thirty (30) days, then the entire account shall become due and payable according to reasonable terms as soon as the equipment is ready to ship from place of manufacture and invoice rendered for the same; and we reserve the right to make a reasonable charge for handling and storage pending the acceptance of delivery by Purchaser. If there are two or more separate units or major component parts, payments due hereunder are to be made pro rata as they are shipped, or are ready for shipment, and as invoiced by us.

12. All the terms of this contract are deemed to be full set forth herein, and no agent, salesman, or other party, is authorized to bind us by any agreement or warranty not herein expressed. This proposal shall not become effective as a contract until accepted by the Purchaser and approved in writing by an executive officer of CRANEVEYOR CORP., at So. El Monte, CA, and shall not thereafter be modified except in writing similarly executed and approved.

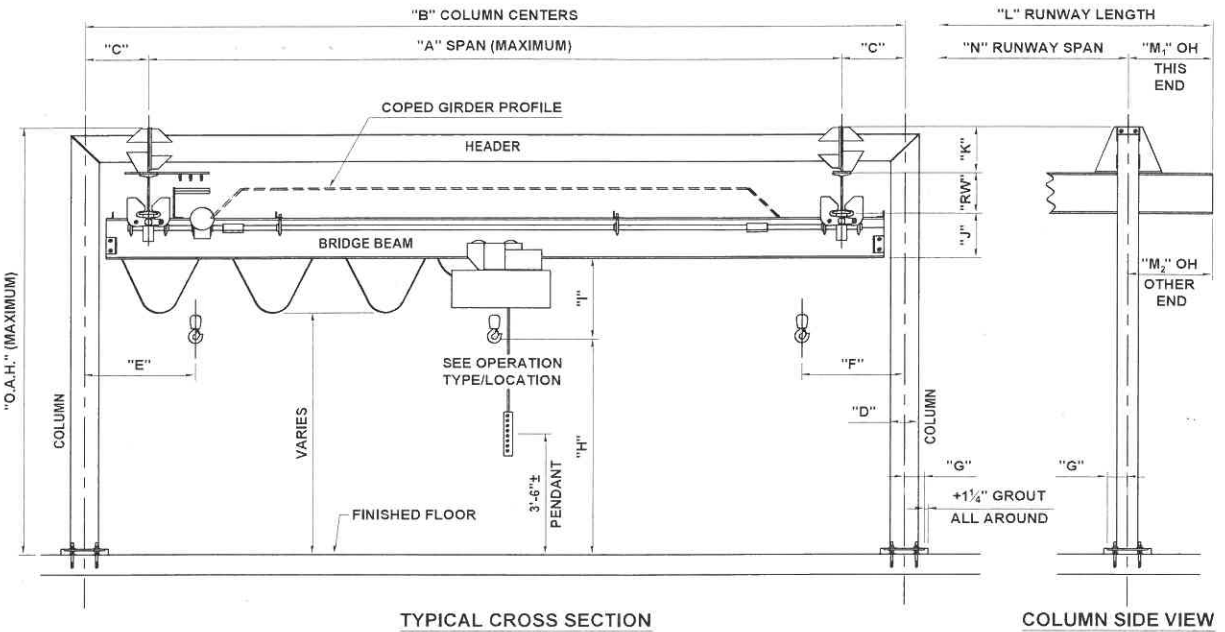
CRANEVEYOR COR

By   
Bob Norland

Date 4/1/2014

By Crane Sales  
Crane Sales (Title)

**Dimensions and Specifications**



**PRELIMINARY DIMENSIONS**

Ht.(OAH)	16' - 6 3/4"	Tube (D)	8"	HkHt. (H)	12' - 0"	ET. Wheel Base	3' - 6"
B.Span (A)	17' - 0"	Hk.Appr. (E)	±28"	Hoist (I)	16 1/2"	ET. OAL	4' - 2 7/8"
Col.Span.(B)	20' - 0"	Hk.Appr. (F)	±31"	Bridge (J)	12 1/8"	Beam RW	12"
Offset (C)	1' - 6"	Base (G)	10"	Frame (K)	1' - 1 3/4"		
Number of RW Bays	4	Bay 1	25' - 0"	Bay 4	25' - 0"	Bay 7	
RWLngth(L)	103' - 0"	Bay 2	25' - 0"	Bay 5		Bay 8	
OH (M1)	1' - 6"	Bay 3	25' - 0"	Bay 6		Bay 9	
OH (M2)	1' - 6"					Bay 10	

**SPECIFICATIONS**

<b>CAPACITY</b>	3	<b>Tons</b>	Service Class - Bridge			C	Hoist	H4	<b>Crane System</b>	Indoor	<b>Voltage</b>	460-3-60	
<b>BRIDGE</b>	Type	CV4036-3-17						Drive	Single Motor Squaring Shaft				
	Horsepower(HP)	1 @ 3/4			Speed	9 to 90 FPM		Control	2-Speed AFD				
	Wheel Diameter	4 1/2"		Type	Flangeless	Material	Steel	Braking	Dynamic & Non-coasting				
<b>HOIST</b>	Model	GA3M03-020S20-2			Speed	20/5 FPM		Control	2-Speed Magnetic				
	Horsepower(HP)	5			Available Lift	20 Feet		Braking	2-Speed Magnetic				
	Limit Switches	Upper/Lower Control Circuit						Reeving	DC Disc				
<b>TROLLEY</b>	Type	Motorized		H.P.	1/2		Speed	50/17 FPM		Control	2-Speed Magnetic		
	Wheel Diameter	3 3/4"		Type	Flange	Material	Steel	Braking	Dynamic				
<b>Controller</b>	Location/Type						PB Station Traveling on C Track		<b>Bridge Conductors</b>	Festoon Flat Cable			
<b>Weight</b>	<b>Bridge</b>	1,510#		<b>Hoist &amp; Trolley</b>	700#		<b>Structure</b>	17,160#		<b>RW Conductors</b>	4-Conductor D-O-B		

**NOTES:** We furnish Field Measure and AutoCAD drawings for your review and approval.  
 Larger base plates (± 20" sq.) are included based on maintaining less than 850 PSF soil bearing value on a minimum of 6" reinforced concrete slab.  
 Preliminary footing size (33" x 33" x 18") is based on maintaining less than 1400 PSF soil bearing value and is to be provided by others.

Runway and Bridge beams are Flat/Wide Flange type. Other types of tracks are available. When the hoist is by others, push button control is not included, unless a C Track PB is ordered. Systems are completely free standing with no extra bracing required. TransLifter systems are designed to operate in seismic zone 4 areas for added stability and safety at no extra cost. TransLifter rigid frame design requires smaller foundations than systems with fixed/semi-fixed bases. The unique design simply bolts to the floor or foundation. Most 6" minimum concrete slabs are suitable for supporting small systems to 2 tons capacity. Heavier systems may require larger base plates or foundations to support the column loads. Column loadings are provided for your engineer to review the foundation requirement. Slab/foundation bolts and grout are provided with the system. The bolt arrangement allows 1" column height adjustment to level the system on a reasonably level floor. Grout provides full base bearing. AutoCAD drawings can be provided for your dimension verification and approval of the system parameters prior to fabrication. Column heights can be adjusted with the approval process to compensate for an out of level floor. Installation and maintenance manuals are provided. The structure is shot blasted & coated with a primer and finish safety yellow enamel top coat (other colors avail.).



To: SBD Valley College  
701 N. Mount Vernon  
San Bernardino, Ca.

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Date: 4/1/2014

#### INSTALLATION TERMS & CONDITIONS

Prior to our arrival for the installation, customer must arrange for clear access to and at the work area for our crew and their equipment. Trench plating and shoring are not included. The moving of utilities or any other obstructions to the equipment to be installed is to be done by others. Unless otherwise proposed, we require uninterrupted access to the work area and work will be performed on weekdays, straight time only.

Customer to route electric or air power to the crane rails, monorails, and jib cranes prior to our arrival at the jobsite. If power is not available, and results in delays or a return trip, there will be additional charges. Our installation price includes a proof load test, unless otherwise excluded. However, our proof load test is included only if the site has adequate power to perform such a test (i.e. if power is unavailable, a second load test will be required at an additional cost).

If foundations or footings are proposed, we will saw cut, excavate and remove debris from the jobsite. Determination of contaminated soil shall be the full responsibility of the customer and shall include customer transporting to a proper disposal site. No allowance is made for boulders larger than 18 inches diameter, water and any other objects foreign to the soil.

CraneVeyor shall not be responsible for damages to buried obstructions and utilities, such as cables, electrical wiring, conduits, communication lines, steam lines, water pipes and waste pipes, if and its subcontractors were not informed of the specific locations of such obstructions, in writing or with drawings, prior to our commencing with work.

Unless otherwise proposed, foundation and footing anchor bolts to be provided and installed by others.

If our proposal includes load testing the cranes and hoists after installation, per codes all units to and including 3-ton capacity will be tested and certified by. Units with capacities over 3-ton will be tested and include CAL-OSHA certification. Included are the test weights and required rigging, unless provided by customer.

#### SPECIAL CONDITIONS

Unless otherwise proposed, if our equipment is to be supported or braced to the building, the customer is to provide proper engineering documentation to verify that the building can sustain the loads to be imposed.

Existing crane runway beams and rails must be properly aligned and level, to comply with the **CRANE MANUFACTURERS ASSOCIATION OF AMERICA (CMAA) Specification #70 or 74.**

Where we are to install runway beams or rails to roof supports or column brackets that are installed by others, slotted holes are to be included in those supports and brackets and the hole pattern shall be aligned to comply with CMAA #70 or 74 specifications.

Where we are to install crane runway beams on corbels, others are to provide and install inbeds and the beam mounting bolts with nuts and washers.

Unless otherwise proposed, all equipment will be designed for indoor operation in normal operating conditions and temperatures, especially exclusive of atmospheres containing corrosive chemicals, and, marine and electrical hazardous environments.

Special equipment features are not included for Clean Rooms, unless otherwise proposed and customer has specified the Clean Room features desired.

Unless proposed otherwise, all equipment and other materials shipped FOB shipping point will place the burden on the customer to inspect for damages, offload and place in protective storage, if required. Discrepancies and damages are to be noted by the customer who shall also file associated claims.

To: SBD Valley College  
701 N. Mount Vernon  
San Bernardino, Ca.

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Date: 4/1/2014

1. **CRANEVEYOR CORP.** HEREBY DISCLAIMS ALL IMPLIED WARRANTIES, INCLUDING THE IMPLIED WARRANTY OF MERCHANTABILITY & THE IMPLIED WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE. PURCHASER'S WARRANTY REMEDY IS STATED IN PARAGRAPH 5 BELOW.

2. **CRANEVEYOR CORP.** will use all reasonable means to make delivery within the time specified, but assumes no liability for late delivery for unreasonable delays the causes of which are beyond our control.

3. This proposal shall expire by limitation thirty (30) days from date hereof, unless specifically stated otherwise.

4. The amount of my present or future sales or use tax, or other similar tax, State, Federal or Local, which **CRANEVEYOR CORP.** now or hereafter shall be required to pay, either on its own behalf or on behalf of the Purchaser or otherwise, with respect to the material and/or labor covered by this quotation, shall be added to the prices contained herein and paid by the Purchaser in the same manner and with the same effect, as if originally added thereto.

5. PURCHASER SHALL OPERATE, MAINTAIN & SERVICE THE EQUIPMENT AND PRODUCTS PURCHASED FROM SELLER IN ACCORDANCE WITH THE APPLICABLE OPERATIONS MANUALS AND LAW, RULES AND REGULATIONS. IF PURCHASER COMPLIES WITH THESE REQUIREMENTS FOR A PERIOD OF ONE YEAR, **CRANEVEYOR CORP.** WILL REPAIR OR REPLACE DEFECTIVE PART OR PARTS, IF SUCH PARTS ARE DELIVERED FOB OUR FACTORY, AND **CRANEVEYOR CORP.** WILL SUPPLY FOB OUR FACTORY, REPAIRED OR REPLACEMENT PARTS FOR SUCH DEFECTIVE PART OR PARTS. NORMAL WEAR AND TEAR, ABUSE AND MISUSE, SHALL NOT BE CONSIDERED A DEFECTIVE FOR PURPOSES OF THE FOREGOING WARRANTY.

6. Cancellation without liability of this proposal after acceptance by the Purchase and approval by us can be made only with our consent in writing. In the event of cancellation or suspension of construction at Purchaser's request, the Purchaser agrees to promptly reimburse **CRANEVEYOR CORP.** for all expenditures, extraordinary costs or other expenses, and liabilities incurred up to the time of "stop order" including a proportionate share of indirect manufacturing and general overhead and profit.

7. The title and right of possession of the machinery and/or materials herein specified remains in us until all payments shall have been fully made in cash, and it is agreed that said machinery, and/or materials, shall remain our personal property whatever may be the mode of its attachment to realty or otherwise until fully paid for in cash. Upon failure to make payments, or any of them, as herein specified, we may retain any and all partial payments which have been made, as liquidated damages, and shall be entitled to take immediate possession of said property and be free to enter the premises where said machinery be located, and to remove the same as our property without prejudice to any further claims on account of damage which we may suffer from any cause. We may pursue all legal remedies to enforce payment hereunder, but if unable to collect, may thereafter repossess the property. In case suit is instituted to enforce payments, or any of them, Purchaser agrees to pay such additional sum as the Court may adjudge reasonable as Attorney's fees in said suit.

8. All stenographic and clerical errors are subject to correction.

9. In event this proposal includes installation, Purchaser agrees to clear necessary working area for our erection crew. Any extra labor required to clear area by us or stand by time for reasons under your control will necessarily be chargeable to you at the prevailing rate per man hour. Our representative will test this equipment at time of installation with 25% overload.

10. Unless otherwise stated in this proposal, Purchaser is to provide all necessary building and erection licenses or permits. Also to provide all electric current, as required for installation by **CRANEVEYOR CORP.**

11. In the event that shipment or acceptance of the equipment herein specified should be post posed or delayed by Purchaser through no fault of **CRANEVEYOR CORP.** for more than thirty (30) days, then the entire account shall become due and payable according to reasonable terms as soon as the equipment is ready to ship from place of manufacture and invoice rendered for the same; and we reserve the right to make a reasonable charge for handling and storage pending the acceptance of delivery by Purchaser. If there are two or more separate units or major component parts, payments due hereunder are to be made pro rata as they are shipped, or are ready for shipment, and as invoiced by us.

12. All the terms of this contract are deemed to be full set forth herein, and no agent, salesman, or other party, is authorized to bind us by any agreement or warranty not herein expressed. This proposal shall not become effective as a contract until accepted by the Purchaser and approved in writing by an executive officer of **CRANEVEYOR CORP.**, at So. El Monte, CA, and shall not thereafter be modified except in writing similarly executed and approved.

This Proposal is hereby accepted.

Date \_\_\_\_\_

Purchaser \_\_\_\_\_

By \_\_\_\_\_

(Title)

**CRANEVEYOR CORP.**

By Bob Norland

Bob Norland

Date 4/1/2014

By Operations Manager/Crane Sales

Operations Manager/Crane Sales

(Title)

**PROGRAM REVIEW NEEDS 2014-2015 FUNDING WORKSHEET**

	<b>BUDGET</b>	<b>Amount</b>	<b>Dept.</b>	<b>Funded/ Fund Balance</b>	<b>Funded/ Other Funding</b>	<b>Comments</b>
1	HVAC	\$10,000.00	Applied Technology	\$10,000.00		
2	Adjunct Counselors	\$104,000.00	Counseling			Program received SSSP Funding
3	RTVF-Media Acad Interns	\$8,500.00	Art & Humanities	\$8,500.00		One time funding only
4	Geog, Geol, GIS-field trips, tutors	\$8,000.00	Science	\$4,000.00		Tutors part of Learning Compass Prog
5	Rsrch-interns	\$12,000.00	Research Planning	\$12,000.00		One time funding only
6	Athletics budget augmentation	\$100,000.00	PE/ Athletics	\$30,000.00		Partial Funding
7	Aero/ Budget Augmentation	\$10,000.00	Applied Technology	\$10,000.00		One time funding only
8	Sci Div- maintenance	\$20,000.00	Science	\$20,000.00		One time funding only
9	Auto- supplies for vehicle restoration	\$14,000.00	Technical	\$14,000.00		One time funding only
10	Culinary Arts/ Budget Augmentation	\$100,000.00	Applied Tech Culinary Arts	\$40,000.00		Partial Funding
ADDED	Database- Learning Express and ELL	\$5,000.00	Library	\$5,000.00		One time funding only
ADDED	Reference Materials	\$7,500.00	Library	\$7,500.00		One time funding only
11	Diesel- Tools	\$10,000.00	Applied Technology	\$10,000.00		One time funding only
12	Machining- Budget augmentation	\$10,000.00	Applied Technology	\$10,000.00		One time funding only
13	Pharm Tech-faux meds& media	\$1,800.00	Science	\$1,800.00		One time funding only
14	Welding- Budget Augmentation	\$10,000.00	Applied Technology	\$10,000.00		One time funding only
15	Nursing-maintenance	\$3,000.00	Science	\$3,000.00		One time funding only
16	WST-tutors, fieldtrips supplies	\$10,000.00	Science	\$7,000.00		Tutors part of Learning Compass One time funding only
17	CRJUS-FTES	\$144,427.00	Police Acad Criminal Justice			
	<b>BUDGET TOTAL</b>	<b>\$588,227.00</b>	<b>FUNDED TOTAL</b>	<b>\$202,800.00</b>	<b>\$0.00</b>	



**PROGRAM REVIEW NEEDS 2014-2015 FUNDING WORKSHEET**

	<b>EQUIPMENT</b>	<b>Amount</b>	<b>Dept.</b>	<b>Funded/ Fund Balance</b>	<b>Funded/ Other Funding</b>	<b>Comments</b>
1	LA 100 Sound System Replacement	\$20,000.00	Campus Technology	\$20,000.00		
2	Electronics-test equip	\$30,000.00	Applied Technology	\$30,000.00		
3	Diesel-tools, grinder	\$10,000.00	Applied Technology	\$10,000.00		
4	Biology-micropipettes	\$6,000.00	Science	\$6,000.00		
5	Greek Theater Sound System Replacement	\$15,000.00	President Office	\$15,000.00		
6	Geology-6 Microscopes	\$3,000.00	Science	\$3,000.00		
7	Auto Mech-Replacement of Vehicle Hoists	\$40,000.00	Applied Technology	\$40,000.00		
8	Physics-Vernier labs	\$6,300.00	Science	\$6,300.00		
9	PE- elliptical	\$46,000.00	SSHDPE		\$46,000.00	Measure M Bond
10	Art-Kiln for sculpture	\$3,100.00	Arts & Humanities	\$3,100.00		
ADDED	Bar Code Scanners	\$1,260.00	Library	\$1,260.00		
11	CTE air Compressors	\$40,000.00	Applied Technology	Already Funded	Already Funded	Purchased
12	Geography- maps & stands	\$600.00	Science	\$600.00		
13	Art/ceramics- 2 glaze formulating tables	\$2,108.00	Arts & Humanities	\$2,108.00		
14	PE - Treadmills	\$60,000.00	SSHDPE		\$60,000.00	Measure M Bond
15	Aero-aircraft purchase	\$80,000.00	Applied Technology			
16	Biology-hot plates	\$3,000.00	Science	\$3,000.00		
17	Soc/Anthro-skulls	\$305.00	SSHDPE	\$305.00		
18	Geology- Balances	\$2,400.00	Science	\$2,400.00		
19	Art-modeling stands	\$500.00	Arts & Humanities	\$500.00		
20	PE-track covers	\$8,000.00	SSHDPE			
21	PE-recumbent bikes	\$27,000.00	SSHDPE			
22	Soc/Anthro-pelvic bones	\$350.00	SSHDPE	\$350.00		
23	Theatre- dress form	\$250.00	Arts & Humanities	\$250.00		
24	PE-revolv stair steppers	\$27,000.00	SSHDPE			
25	Soc/Anthro-Hyoid bones	\$70.00	SSHDPE	\$70.00		
26	Theatre -Serger	\$300.00	Arts & Humanities	\$300.00		
27	Nursing-Privacy curtains	\$5000 -\$6000	Science			
28	WST-backflow stns, etc.	\$20,000.00	Science			Requested in Facilities
29	PE-stair steppers	\$27,000.00	SSHDPE			
30	PE-rowing machines	\$3,200.00	SSHDPE			
31	PE-benches	\$18,000.00	SSHDPE			
32	PE-exercise mats	\$6,000.00	SSHDPE			
33	PE-Jacobs ladder	\$27,000.00	SSHDPE			
	<b>EQUIPMENT TOTAL</b>	<b>\$533,743.00</b>	<b>FUNDED TOTAL</b>	<b>\$144,543.00</b>	<b>\$106,000.00</b>	

**PROGRAM REVIEW NEEDS 2014-2015 FUNDING WORKSHEET**

	<b>TECHNOLOGY</b>	<b>Amount</b>	<b>Dept.</b>	<b>Funded/ Fund Balance</b>	<b>Funded/ Other Funding</b>	<b>Comments</b>
1	Steck-Vaughn Read On- Reading intervention software	\$15,000.00	Reading and Study Skills	\$15,000.00		
2	Image processing software	\$1,000.00	Geography, GIS and Geology	\$1,000.00		
3	Netlab	\$70,666.24	CIT & CS	\$70,666.24		
4	Replace two existing computers and add four more to automotive area. Also printer.	\$8,000.00	Automotive Mechanical	\$8,000.00		
5	Two label printers and cart	\$800.00	Pharmacy Technician	\$800.00		
6	Mobile apps for Campus	\$25,000.00	Technology	\$25,000.00		
7	36 Laptops and security carts	\$26,573.75	Counseling	\$26,573.75		
8	40 Computers, two printers, multisim software	\$51,500.00	Electricity/Electronics	\$51,500.00		
9	Software, cables, amplifier	\$8,000.00	Performing Arts	\$8,000.00		
10	30 Laptops and two Carts	\$45,000.00	Pharmacy Technician and GIS	\$45,000.00		
11	Add five computers to Nursing Lab 31 to 36 computers	Not Given	Nursing			
12	Laptop for partime employee	\$1,400.00	Police Science	\$1,400.00		
13	150 Laptops, carts, three printers, SPSS software	\$125,000.00	Economics	\$125,000.00		
14	40 desktop, computers, furniture, two printers, network cabling and switch gear and SPSS Software	\$160,000.00	Economics			
	<b>TECHNOLOGY TOTAL</b>	<b>\$537,939.99</b>	<b>FUNDED TOTAL</b>	<b>\$377,939.99</b>	<b>\$0.00</b>	

**PROGRAM REVIEW NEEDS 2014-2015 FUNDING WORKSHEET**

	<b>FACILITIES &amp; SAFETY</b>	<b>Amount</b>	<b>Dept.</b>	<b>Funded/ Fund Balance</b>	<b>Funded/ Other Funding</b>	<b>Comments</b>
1	Update Lighting for Diesel Lab	\$15,000.00	CTE	\$15,000.00		
2	Outdoor Covered Lab area - Diesel	\$40,000.00	CTE	\$40,000.00		
3	Awning outside Refrigeration lab	\$40,000.00	CTE	\$40,000.00		
4	Emergency PA System for Outdoor Areas	\$100,000.00	CTS		\$100,000.00	Proposal to District for Fund 41
5	Replace LA Data Cabling	\$75,000.00	CTS	\$75,000.00		
6	Replace Tech Data Cabling	\$37,500.00	CTS	\$37,500.00		
7	Additional Lighting Art 107 & 114	\$7,300.00	Art	\$7,300.00		
8	Install Drop Ceiling in Machine Tech Classroom	\$20,000.00	CTE			
9	Drop Ceiling for Diesel Classrooms and Lighting	\$50,000.00	CTE			
10	Install Sound Proofing between Welding Lab and Machine Tech	\$10,000.00	CTE			
11	Add Elbows to Direct Air to the Floor	\$6,000.00	CTE			
12	Installing a Drop Ceiling	\$20,000.00	CTE			
13	Additional valve stations in T101	\$10,000.00	CTE			
14	LA 218 to be cleaned and add more Desks, chairs and a phone	\$300.00	English			
15	PS 148 swinging 1/2 door	\$500.00	Science			
16	Conference Room for Humanities Division	\$15,000.00	Humanities			
17	Two portable for simulation Labs	\$100,000.00	Nursing			
18	Replace Football Field Artificial Turf	\$600,000.00	PE			
19	Service Window PS 148	\$1,500.00	Science			
	<b>FACILITIES AND SAFETY TOTAL</b>	<b>\$1,148,100.00</b>	<b>FUNDED TOTAL</b>	<b>\$214,800.00</b>	<b>\$100,000.00</b>	

<b>TOTAL OF ALL REVIEWS</b>	<b>\$2,808,009.99</b>	<b>TOTAL FUNDED AMOUNT</b>	<b>\$940,082.99</b>	<b>\$206,000.00</b>
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<b>GRAND TOTAL FUNDED</b>	<b>\$1,146,082.99</b>
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### Achiever

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People who are especially talented in the Achiever theme have a great deal of stamina and work hard. They take great satisfaction from being busy and productive.

### Activator

---

People who are especially talented in the Activator theme can make things happen by turning thoughts into action. They are often impatient.

### Adaptability

---

People who are especially talented in the Adaptability theme prefer to “go with the flow.” They tend to be “now” people who take things as they come and discover the future one day at a time.

### Analytical

---

People who are especially talented in the Analytical theme search for reasons and causes. They have the ability to think about all the factors that might affect a situation.

### Arranger

---

People who are especially talented in the Arranger theme can organize, but they also have a flexibility that complements this ability. They like to figure out how all of the pieces and resources can be arranged for maximum productivity.

### Belief

---

People who are especially talented in the Belief theme have certain core values that are unchanging. Out of these values emerges a defined purpose for their life.

### Command

---

People who are especially talented in the Command theme have presence. They can take control of a situation and make decisions.

### Communication

---

People who are especially talented in the Communication theme generally find it easy to put their thoughts into words. They are good conversationalists and presenters.

### Competition

---

People who are especially talented in the Competition theme measure their progress against the performance of others. They strive to win first place and revel in contests.

### Connectedness

---

People who are especially talented in the Connectedness theme have faith in the links between all things. They believe there are few coincidences and that almost every event has a reason.

### Consistency

---

People who are especially talented in the Consistency theme are keenly aware of the need to treat people the same. They try to treat everyone in the world with consistency by setting up clear rules and adhering to them.

### Context

---

People who are especially talented in the Context theme enjoy thinking about the past. They understand the present by researching its history.

### Deliberative

---

People who are especially talented in the Deliberative theme are best described by the serious care they take in making decisions or choices. They anticipate the obstacles.

### Developer

---

People who are especially talented in the Developer theme recognize and cultivate the potential in others. They spot the signs of each small improvement and derive satisfaction from these improvements.

### Discipline

---

People who are especially talented in the Discipline theme enjoy routine and structure. Their world is best described by the order they create.

### Empathy

---

People who are especially talented in the Empathy theme can sense the feelings of other people by imagining themselves in others' lives or others' situations.

### Focus

---

People who are especially talented in the Focus theme can take a direction, follow through, and make the corrections necessary to stay on track. They prioritize, then act.

### Futuristic

---

People who are especially talented in the Futuristic theme are inspired by the future and what could be. They inspire others with their visions of the future.

### Harmony

---

People who are especially talented in the Harmony theme look for consensus. They don't enjoy conflict; rather, they seek areas of agreement.

### Ideation

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People who are especially talented in the Ideation theme are fascinated by ideas. They are able to find connections between seemingly disparate phenomena.

### Includer

---

People who are especially talented in the Includer theme are accepting of others. They show awareness of those who feel left out, and make an effort to include them.

### Individualization

---

People who are especially talented in the Individualization theme are intrigued with the unique qualities of each person. They have a gift for figuring out how people who are different can work together productively.

### Input

---

People who are especially talented in the Input theme have a craving to know more. Often they like to collect and archive all kinds of information.

**Intellection**

---

People who are especially talented in the Intellection theme are characterized by their intellectual activity. They are introspective and appreciate intellectual discussions.

**Learner**

---

People who are especially talented in the Learner theme have a great desire to learn and want to continuously improve. In particular, the process of learning, rather than the outcome, excites them.

**Maximizer**

---

People who are especially talented in the Maximizer theme focus on strengths as a way to stimulate personal and group excellence. They seek to transform something strong into something superb.

**Positivity**

---

People who are especially talented in the Positivity theme have an enthusiasm that is contagious. They are upbeat and can get others excited about what they are going to do.

**Relator**

---

People who are especially talented in the Relator theme enjoy close relationships with others. They find deep satisfaction in working hard with friends to achieve a goal.

**Responsibility**

---

People who are especially talented in the Responsibility theme take psychological ownership of what they say they will do. They are committed to stable values such as honesty and loyalty.

**Restorative**

---

People who are especially talented in the Restorative theme are adept at dealing with problems. They are good at figuring out what is wrong and resolving it.

**Self-Assurance**

---

People who are especially talented in the Self-Assurance theme feel confident in their ability to manage their own lives. They possess an inner compass that gives them confidence that their decisions are right.

## Significance

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People who are especially talented in the Significance theme want to be very important in the eyes of others. They are independent and want to be recognized.

## Strategic

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People who are especially talented in the Strategic theme create alternative ways to proceed. Faced with any given scenario, they can quickly spot the relevant patterns and issues.

## Woo

---

People who are especially talented in the Woo theme love the challenge of meeting new people and winning them over. They derive satisfaction from breaking the ice and making a connection with another person.



# Federal Title V Grant for Hispanic Serving Institutions

Improving Student Success & Productivity

# About Title V

- Through the federal Dept. of Education, the Developing Hispanic-Serving Institutions Program provides grants to assist HSIs to expand educational opportunities for, and improve the attainment of, Hispanic students.
- Grants are intended to assist institutions with expanding capacity and addressing challenges.

# Past Title V Grant: Title V Collaborative with Crafton

- From 2005 to 2010, extended by one additional year to 2011
  - > Helped establish grants offices at Crafton and SBVC
  - > Supported foundation activities
  - > Provided funding for campus technology services
  - > Established Wi-Fi on campus
  - > Paid for computers for computer labs

# Current HSI-STEM PASS GO Grant with Cal State-San Bernardino

- From 2011 to 2016
  - > Expanded personnel, resources, and activities conducted by the Student Success Center
  - > Fostered a collaborative approach to transfer with Cal State, including more transfer workshops
  - > Offered more pre-assessment workshops

# New Title V Application

- Application was released last week
- Our submission must be finalized internally by May 2  
(only 2.5 weeks away!)
- A very short application period this year to weed out applicants

# This year's Title V priorities

1) **Improving Postsecondary Success:** Increasing the # of high-needs students who persist and graduate

2) **Improving Productivity:** Increasing efficiency in time, staff, money, and use of resources. With a particular focus on the "innovative" and "sustainable" use of technology.

# Amount of funding

- Title V grants run for five years
- Average award is expected to be \$513,000/year (roughly \$2.5 million over 5 years)
- Maximum award: \$525,000/year
- Number of awards: 20

# Allowable Activities

- Purchase of lab equipment
- Faculty development
- Curriculum development
- Purchase of library books and educational materials
- Student services to improve academic success, such as tutoring & counseling
- Technology equipment



# Activities not allowed

- Developing non-degree or non-credit courses other than basic skills
- Community service programs, unless academic credit toward a degree is offered
- Purchase of office equipment
- Fundraising
- Student recruitment, including services to high school students
- Health & fitness programs, transportation, day care
- Student activities, such as entertainment, cultural, or social enrichment programs
- Food and beverages

# Let us know your thoughts

If you have a particular idea that you are passionate about or an innovative, creative solution, please let us know!

# Send us your input

- Looking to gather input by the end of the week

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# Your Signature Themes

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## Stacy Garcia

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Many years of research conducted by The Gallup Organization suggest that the most effective people are those who understand their strengths and behaviors. These people are best able to develop strategies to meet and exceed the demands of their daily lives, their careers, and their families.

A review of the knowledge and skills you have acquired can provide a basic sense of your abilities, but an awareness and understanding of your natural talents will provide true insight into the core reasons behind your consistent successes.

Your Signature Themes report presents your five most dominant themes of talent, in the rank order revealed by your responses to StrengthsFinder. Of the 34 themes measured, these are your "top five."

Your Signature Themes are very important in maximizing the talents that lead to your successes. By focusing on your Signature Themes, separately and in combination, you can identify your talents, build them into strengths, and enjoy personal and career success through consistent, near-perfect performance.

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## Strategic

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The Strategic theme enables you to sort through the clutter and find the best route. It is not a skill that can be taught. It is a distinct way of thinking, a special perspective on the world at large. This perspective allows you to see patterns where others simply see complexity. Mindful of these patterns, you play out alternative scenarios, always asking, "What if this happened? Okay, well what if this happened?" This recurring question helps you see around the next corner. There you can evaluate accurately the potential obstacles. Guided by where you see each path leading, you start to make selections. You discard the paths that lead nowhere. You discard the paths that lead straight into resistance. You discard the paths that lead into a fog of confusion. You cull and make selections until you arrive at the chosen path—your strategy. Armed with your strategy, you strike forward. This is your Strategic theme at work: "What if?" Select. Strike.

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## Restorative

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You love to solve problems. Whereas some are dismayed when they encounter yet another breakdown, you can be energized by it. You enjoy the challenge of analyzing the symptoms, identifying what is wrong, and finding the solution. You may prefer practical problems or conceptual ones or personal ones. You may seek out specific kinds of problems that you have met many times before and that you are confident you can fix. Or you may feel the greatest push when faced with complex and unfamiliar problems. Your exact preferences are determined by your other themes and

experiences. But what is certain is that you enjoy bringing things back to life. It is a wonderful feeling to identify the undermining factor(s), eradicate them, and restore something to its true glory. Intuitively, you know that without your intervention, this thing—this machine, this technique, this person, this company—might have ceased to function. You fixed it, resuscitated it, rekindled its vitality. Phrasing it the way you might, you saved it.

## **Futuristic**

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“Wouldn’t it be great if . . .” You are the kind of person who loves to peer over the horizon. The future fascinates you. As if it were projected on the wall, you see in detail what the future might hold, and this detailed picture keeps pulling you forward, into tomorrow. While the exact content of the picture will depend on your other strengths and interests—a better product, a better team, a better life, or a better world—it will always be inspirational to you. You are a dreamer who sees visions of what could be and who cherishes those visions. When the present proves too frustrating and the people around you too pragmatic, you conjure up your visions of the future and they energize you. They can energize others, too. In fact, very often people look to you to describe your visions of the future. They want a picture that can raise their sights and thereby their spirits. You can paint it for them. Practice. Choose your words carefully. Make the picture as vivid as possible. People will want to latch on to the hope you bring.

## **Relator**

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Relator describes your attitude toward your relationships. In simple terms, the Relator theme pulls you toward people you already know. You do not necessarily shy away from meeting new people—in fact, you may have other themes that cause you to enjoy the thrill of turning strangers into friends—but you do derive a great deal of pleasure and strength from being around your close friends. You are comfortable with intimacy. Once the initial connection has been made, you deliberately encourage a deepening of the relationship. You want to understand their feelings, their goals, their fears, and their dreams; and you want them to understand yours. You know that this kind of closeness implies a certain amount of risk—you might be taken advantage of—but you are willing to accept that risk. For you a relationship has value only if it is genuine. And the only way to know that is to entrust yourself to the other person. The more you share with each other, the more you risk together. The more you risk together, the more each of you proves your caring is genuine. These are your steps toward real friendship, and you take them willingly.

## **Learner**

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You love to learn. The subject matter that interests you most will be determined by your other themes and experiences, but whatever the subject, you will always be drawn to the process of learning. The process, more than the content or the result, is especially exciting for you. You are energized by the steady and deliberate journey from ignorance to competence. The thrill of the first few facts, the early efforts to recite or practice what you have learned, the growing confidence of a skill mastered—this is the process that entices you. Your excitement leads you to engage in adult learning experiences—yoga or piano lessons or graduate classes. It enables you to thrive in dynamic work environments where you are asked to take on short project assignments and are expected to learn a

lot about the new subject matter in a short period of time and then move on to the next one. This Learner theme does not necessarily mean that you seek to become the subject matter expert, or that you are striving for the respect that accompanies a professional or academic credential. The outcome of the learning is less significant than the “getting there.”


**San Bernardino Valley College** Planning Model

