



# Gainful Employment Disclosure Statement

## Certificate - Retail Management

Standard Occupation Code (SOC)	Description	CA 2022 Employment Estimate	CA 2022-2032 % Change	CA 2022 Median Hourly Wage	CA 2022 Median Annual Wage	Typical Entry Level Education
11-1021	General and Operations Managers	274,800	8.3%	\$57	\$118,793	Bachelor's degree
11-9179	Personal Service Managers, All Other	5,000	6.0%	\$30	\$61,518	High school diploma or equivalent
25-1011	Business Teachers, Postsecondary	6,500	9.2%	--	\$121,455	Doctoral or professional degree
41-1011	First-Line Supervisors of Retail Sales Workers	131,100	-2.1%	\$24	\$49,135	High school diploma or equivalent
41-3091	Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel	128,000	7.8%	\$36	\$75,771	High school diploma or equivalent
41-9011	Demonstrators and Product Promoters	10,300	8.7%	\$19	\$39,380	No formal educational credential
41-9099	Sales and Related Workers, All Other	39,200	4.8%	\$27	\$57,038	High school diploma or equivalent

### ***Program Estimated Completion***

- Required Units: 24
- Program Length: estimated 2 semester(s), at 12 units per semester

### ***Program Estimated Costs (2025-26)***

- \$1,192 for in-state tuition and fees
- \$14,488 for out-of-state tuition and fees

For more information about job outlook for SBVC degrees, please visit:  
<https://labormarketinfo.edd.ca.gov/commcolleges/>